



REPUBLIKA E SHQIPËRISË

MINISTRIA E INFRASTRUKTURËS  
DHE ENERGISJË

**KOMISIONI I POSACEM I DHENIES ME KONCENSION**

**QUESTION**

1. We have started to check the autocad drawings and have seen same drawings in the “Seksioni-3-Kashar-Peze-helmes-dwg” and “Seksioni-4-Peze-Helmes-Luz-i-Vogel-24km”

Could you please provide the autocad drawings for these related sections?

**ANSWER**

According to TA: The uploaded AutoCAD drawings include the corresponding to the section horizontal alignment plan while the vertical alignment plan is the same in both drawings which corresponds to Section 4. The revised drawing for Section 4 with the corresponding vertical alignment plan is uploaded with the file name “Seksioni-4-Peze-Helmes-Luz-i-Vogel-24km-version2”

The drawing showing the overall section Milot-Fier, also provides all the data of required section.

**QUESTION**

2. Could you please provide the traffic forecast study in details of the classes of the cars and yearly buses for whole operation period in details?

**ANSWER**

(The same Answer with the Question 1 of the 3<sup>rd</sup> Set of Questions)

The traffic data estimations by the Contracting Authority for the estimation of the revenues, are based on the “Second Five Years Review of the Albanian National Transport Plan (ANTP3), 15/01/2019”, published in Albanian Road Authority website

<http://www.arrsh.gov.al/second-five-years-review-of-the-albanian-national-transport-plan-antp3>)

For the purpose of the State Base Case revenues calculations for the period from 2026 to 2040 (the first 15 years of operation of completed total length of motorway), the Contracting Authority estimates the Average Price of the “Annual Average Daily Traffic” (AADT) equal to 29,284 “Passenger Cars Unit” (PCU), (corresponding to the mentioned weighted average traffic/day 29,800 vehicles in criteria table) starting from 25,175 AADT PCU in 2026 and counts 32,374 AADT PCU in 2040. The Average price AADT for the period 2024-2025 (operation of part of the total length of motorway) is equal to 19,359 PCU.

Each Bidder should estimate his own traffic data and respective revenues. In this framework the above publicised “Second Five Years Review of the Albanian National Transport Plan (ANTP3), 15/01/2019” could be taken into account.

## QUESTION

3. Could you please describe how more or less points will be assessed and calculated for the evaluation criterion?

For example: Evaluation Criteria (6) ----- Max Guarantee amount (from the first year of operation until 2040 – annual): ..... “The Bidder with lower Guarantee will be awarded with more points in this criterion. How these more points will be calculated and reflected to the final assessment?”

## ANSWER

The score that each bidder will receive per financial criterion is presented in Table “Financial Criteria” in page 64.

Specific for criterion (6):

The Bidder filled in the column (d) of the relevant Table in page 78 with the offered Maximum Guarantee amount in EUR per year.

Please taking into account that in Bidder’s offer the Table (page 78) should be revised as follow: the sub-title of the column (d) “Reduction in %” should be replaced by “EUR”, and the sub-title “(d)=x% of (c)” to be replaced by “(d)”.

The offered Maximum Guarantee amount must be equal or lower to annual maximum state guarantee in column (b) and equal or lower to the total guarantee amount of 121.324.770 EUR.

The calculation is based on identifying the lowest amount of guarantee offered among all bidders and then to put this in relation to each bidder's amount offered. The fraction so generated is the coefficient that multiplied by the maximum points available determines the points to be assigned to offer.

In page 64, Table "Financial Criteria", such coefficient is: " $e = \text{lowest offered value} / \text{bidder value}$ ", the maximum points available is " $f = \text{Gravity factor}$ ",  $f=40$ ".

In page 77 explanations of criterion (6) is mentioned that "*The Bidder with lower Guarantee will be awarded with more points in this criterion*".

Therefore the Bidder with the lowest Guarantee receives the grade " $e = \text{lowest offered value} / \text{lowest offered value} = 1$ "

The following example may further clarify the way points are assigned:

Parameter	Bidder 1 Offer (lowest offered price)	Bidder 2 Offer	Bidder 3 Offer
total guarantee amount in EUR	105.000.000	110.000.000	115.000.000
Lowest bid	105.000.000		
$e = \text{lowest offered value} / \text{bidder value}$	$105.000.000 / 105.000.000 = 1$	$105.000.000 / 110.000.000 = 0,95$	$105.000.000 / 115.000.000 = 0,91$
$f$ "Gravity factor"	40	40	40
Bid Result (Points assigned) = $(e \times f)$	$1 \times 40 = 40$	$0,95 \times 40 = 38,18$	$0,91 \times 40 = 36,52$

The Bidder 1 in the above example, received the highest number of points (40) for this criterion.

The same way of reasoning applies to most bids.

## QUESTION

4. We again refer to construction experience where min 200 mio euro of work is demanded.

Can this 200 mio euro be fulfilled through an on going project where % 85 of the scope has been completed which is standing more than 200 mio euro?

## ANSWER

It is clarified in Tender Documents, Appendix 9, Chapter 2

Section 1.3.2 Construction experience (Page 41):

*II. “ They **must have constructed (completed)** within the last five years (2014 – 2019) the construction of Acceptable Projects with a cumulative contract price higher than >€1.000.000.000 (one billion euro) excluding VAT. Acceptable Project for demonstrating construction experience means any infrastructure project with a minimum contract price of €200.000.000 (two hundred million euro) excluding VAT...”*

According to the above the Bidder must demonstrate his construction experience with **completed (100% constructed) acceptable projects.**